

| S.       | Course Title   | Date          | Duration | Location      | Conducted By  |
|----------|--|---------------|----------|---------------|---------------|
| December |  |               |          |               |               |
| 1        | Airline Marketing & Sales                                  | 24/12 - 28/12 | 5 Days   | Cairo         | RTC           |
| 2        | Airline Right-Sizing and Down-Sizing                       | 02/12 - 04/12 | 3 Days   | Cairo         | RTC           |
| 3        | Electrical Practices & Tools (EWIS)                        | 02/12 - 03/12 | 2 Days   | Amman         | RTC - Joramco |
| 4        | Aviation Medicine Refresher                                | 03/12 - 06/12 | 4 Days   | Amman         | RTC           |
| 5        | Airports Strategic Planning and Strategic Plan Preparation | 09/12 - 13/12 | 5 Days   | Amman         | RTC           |
| 6        | Marketing In Recession Times                               | 09/12 - 11/12 | 3 Days   | Cairo         | RTC           |
| January  |  |               |          |               |               |
| 7        | Safety Risk Management                                     | 09/01 - 11/01 | 3 Days   | Cairo         | RTC           |
| 8        | Human Factors in Aviation                                  | 15/01 - 18/01 | 4 Days   | Tunis Courses | RTC           |
| 9        | TOT for AVSEC  | 21/01 - 25/01 | 5 Days   | Amman         | RTC           |
| 10       | Train the Trainers   | 21/01 - 25/01 | 5 Days   | Amman         | RTC           |
| 11       | Air Transport Clearances Management                        | 28/01 - 01/02 | 5 Days   | Amman         | RTC           |
| 12       | Human Resources Management in Aviation                     | 28/01 - 01/02 | 5 Days   | Cairo         | RTC           |
| February |  |               |          |               |               |
| 13       | Dangerous Goods Regulations Course (CAT 6)                 | 04/02 - 08/02 | 5 Days   | Amman         | RTC           |
| 14       | International Negotiation Skills                           | 04/02 - 06/02 | 3 Days   | Cairo         | RTC           |

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| 15    | Behavioral Analysis and Predictive Screening Strategies           | 05/02 - 08/02 | 4 Days   | Riyadh   | RTC - Naif University |
| 16    | Leadership and Decision Making                                    | 06/02 - 08/02 | 3 Days   | Amman    | RTC                   |
| 17    | Basic Sheet Metal   | 11/02 - 14/02 | 4 Days   | Amman    | RTC                   |
| 18    | Managing an Airline Station                                       | 11/02 - 15/02 | 5 Days   | Cairo    | RTC                   |
| 19    | Analysis of Airports and Airlines Relationship                    | 13/02 - 15/02 | 3 Days   | Cairo    | RTC                   |
| 20    | Root Cause Analysis   | 13/02 - 15/02 | 3 Days   | Cairo    | RTC                   |
| 21    | SMS (Safety Management System) for Airlines                       | 18/02 - 22/02 | 5 Days   | Amman    | RTC                   |
| March |   |               |          |          |                       |
| 22    | Airport Certification   | 04/03 - 08/03 | 5 Days   | Cairo    | RTC                   |
| 23    | Flight Deck and Cabin Crew  | 04/03 - 06/03 | 3 Days   | Cairo    | RTC                   |
| 24    | Cost Accounting for Control and Decision Making                   | 05/03 - 08/03 | 4 Days   | Amman    | RTC                   |
| 25    | Aviation Standard Maintenance Practices (Air Frame & Power Plant) | 11/03 - 13/03 | 3 Days   | Amman    | RTC                   |
| 26    | Documents Control Systems   | 11/03 - 14/03 | 4 Days   | Cairo    | RTC                   |
| 27    | Route Economy & Profitability                                     | 11/03 - 15/03 | 5 Days   | Amman    | RTC                   |
| 28    | Certified Training Instructor (TOT Plus)                          | 18/03 - 22/03 | 5 Days   | Amman    | RTC                   |
| 29    | Security Management Systems - SeMS                                | 18/03 - 22/03 | 5 Days   | Amman    | RTC                   |

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| 30    | Shipping Perishables   | 18/03 - 20/03 | 3 Days   | Cairo         | RTC          |
| 31    | HR Risk Management (French)  | 19/03 - 21/03 | 3 Days   | Tunis Courses | RTC          |
| 32    | Aviation security for Airlines (Ground Services)                   | 20/03 - 22/03 | 3 Days   | Cairo         | RTC          |
| 33    | Revenue and Network Planning for Airline Managers                  | 25/03 - 29/03 | 5 Days   | Cairo         | RTC          |
| 34    | Emergency Response Planning & Disaster Management in Aviation      | 26/03 - 30/03 | 5 Days   | Tunis Courses | RTC          |
| 35    | Human Resources for Non-Human Resources Managers                   | 27/03 - 29/03 | 3 Days   | Amman         | RTC          |
| April |  |               |          |               |              |
| 36    | Airline Security Optimization                                      | 01/04 - 05/04 | 5 Days   | Amman         | RTC          |
| 37    | Corporate Social Responsibility                                    | 01/04 - 03/04 | 3 Days   | Cairo         | RTC          |
| 38    | International Aviation Law   | 01/04 - 05/04 | 5 Days   | Amman         | RTC          |
| 39    | Strategies for Small Carriers: Marketing, Alliances and Tourism    | 01/04 - 05/04 | 5 Days   | Amman         | RTC          |
| 40    | Aviation Internal Auditor  | 02/04 - 06/04 | 5 Days   | Tunis Courses | RTC          |
| 41    | Preparation & Conduct of Airline Emergency Response Plan Exercises | 10/04 - 12/04 | 3 Days   | Amman         | RTC          |
| 42    | Training Needs Assessment  | 10/04 - 12/04 | 3 Days   | Cairo         | RTC          |
| 43    | Finance for Non-Finance Managers                                   | 15/04 - 19/04 | 5 Days   | Cairo         | RTC          |

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| 44   | Train The Trainer for Aviation Security              | 15/04 - 19/04 | 5 Days   | Cairo         | RTC                   |
| 45   | Project Management                                   | 16/04 - 19/04 | 4 Days   | Cairo         | RTC                   |
| 46   | Emotional Intelligence                               | 17/04 - 19/04 | 3 Days   | Amman         | RTC                   |
| 47   | Aircraft Handling (Weight & Balance)                 | 21/04 - 26/04 | 6 Days   | Amman         | RTC                   |
| 48   | Action Centred Leadership® (ACL) – Operational Level | 22/04 - 24/04 | 3 Days   | Cairo         | RTC                   |
| 49   | Consumer Protection Rights                           | 22/04 - 26/04 | 5 Days   | Cairo         | RTC                   |
| 50   | SMS – Implementation and Control                     | 22/04 - 24/04 | 3 Days   | Cairo         | RTC                   |
| 51   | Aviation Cyber Security Awareness                    | 24/04 - 26/04 | 3 Days   | Amman         | RTC - Naif University |
| May  |  |               |          |               |                       |
| 52   | Aviation Security Foundation                         | 02/05 - 03/05 | 2 Days   | Cairo         | RTC                   |
| 53   | Corrosion Prevention                                 | 02/05 - 03/05 | 2 Days   | Amman         | RTC - Joramco         |
| 54   | Airline Cargo Management                             | 06/05 - 10/05 | 5 Days   | Amman         | RTC                   |
| 55   | Building Performance Management Systems and KPIs     | 06/05 - 08/05 | 3 Days   | Cairo         | RTC                   |
| 56   | Threat & Risk Audit Matrix (TRAM)                    | 07/05 - 10/05 | 4 Days   | Cairo         | RTC                   |
| 57   | Analytical Skills Development                        | 09/05 - 10/05 | 2 Days   | Cairo         | RTC                   |
| June |  |               |          |               |                       |
| 58   | Ground Handling Agreements                           | 18/06 - 22/06 | 5 Days   | Tunis Courses | RTC                   |

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| 59   | Airport Operations   | 24/06 - 28/06 | 5 Days   | Cairo    | RTC                     |
| 60   | On-the-job Training Instructors (OJT I)                              | 24/06 - 28/06 | 5 Days   | Amman    | RTC                     |
| 61   | Revenue Management   | 24/06 - 28/06 | 5 Days   | Cairo    | RTC                     |
| 62   | Cost Reduction Strategies in the Airline Industry                    | 25/06 - 28/06 | 4 Days   | Amman    | RTC                     |
| July |  |               |          |          |                         |
| 63   | SMS (Safety Management System) for Airlines                          | 01/07 - 05/07 | 5 Days   | Cairo    | RTC                     |
| 64   | Maximizing Revenues from Frequent Flyer Programs                     | 02/07 - 05/07 | 4 Days   | Amman    | RTC                     |
| 65   | Lean Six Sigma   | 08/07 - 12/07 | 5 Days   | Amman    | RTC                     |
| 66   | Airline Costing - Measuring the Profitability of Routes and Products | 08/07 - 12/07 | 5 Days   | Cairo    | RTC                     |
| 67   | Bundle of Marketing  | 08/07 - 10/07 | 3 Days   | Cairo    | RTC                     |
| 68   | Consultative Selling Skills  | 08/07 - 10/07 | 3 Days   | Amman    | RTC - McGill University |
| 69   | International Business Protocol                                      | 11/07 - 12/07 | 2 Days   | Cairo    | RTC                     |
| 70   | Aviation Statistical Analysis (using EXCEL S/W)                      | 15/07 - 19/07 | 5 Days   | Amman    | RTC                     |
| 71   | Business Continuity Planning for Aviation                            | 15/07 - 19/07 | 5 Days   | Cairo    | RTC                     |
| 72   | Developing the Competencies of Airline Country Managers              | 15/07 - 19/07 | 5 Days   | Cairo    | RTC                     |

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| 73        | Advanced Sales and Distribution Strategies          | 16/07 - 19/07 | 4 Days   | Amman         | RTC           |
| 74        | Airport Route Development and Commercial Management | 16/07 - 19/07 | 4 Days   | Amman         | RTC           |
| 75        | Airport Inspection                                  | 22/07 - 26/07 | 5 Days   | Amman         | RTC           |
| 76        | Basic Cargo Skills & Procedures                     | 22/07 - 26/07 | 5 Days   | Amman         | RTC           |
| 77        | Passenger Proration                                 | 22/07 - 26/07 | 5 Days   | Cairo         | RTC           |
| 78        | Aircraft Maintenance Services Agreements            | 29/07 - 02/08 | 5 Days   | Cairo         | RTC           |
| 79        | Aviation Security Management Systems                | 29/07 - 02/08 | 5 Days   | Amman         | RTC           |
| 80        | Professional Skills for Cabin Crew Instructors      | 29/07 - 02/08 | 5 Days   | Amman         | RTC           |
| 81        | Train The Trainer (French)                          | 29/07 - 02/08 | 5 Days   | Tunis Courses | RTC           |
| August    |   |               |          |               |               |
| 82        | Aircraft Maintenance and Workshop Safety            | 05/08 - 06/08 | 2 Days   | Amman         | RTC - Joramco |
| 83        | Airline Security Foundation                         | 05/08 - 06/08 | 2 Days   | Amman         | RTC           |
| 84        | Market study & Competition Analysis                 | 05/08 - 08/08 | 4 Days   | Cairo         | RTC           |
| September |   |               |          |               |               |
| 85        | Airports Benchmarking and Performance Evaluation    | 02/09 - 06/09 | 5 Days   | Cairo         | RTC           |
| 86        | Fuel Management                                     | 02/09 - 04/09 | 3 Days   | Cairo         | RTC           |

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| 87      | Human Factors for Ground Services for Instructors | 02/09 - 06/09 | 5 Days   | Amman         | RTC                   |
| 88      | International Aviation Law                        | 02/09 - 06/09 | 5 Days   | Amman         | RTC                   |
| 89      | Code Sharing & Interline Agreements               | 03/09 - 06/09 | 4 Days   | Cairo         | RTC                   |
| 90      | Aircraft Turnaround Coordination                  | 09/09 - 13/09 | 5 Days   | Cairo         | RTC                   |
| 91      | Airline Marketing & Sales                         | 09/09 - 13/09 | 5 Days   | Amman         | RTC                   |
| 92      | Aviation Risk Management                          | 11/09 - 13/09 | 3 Days   | Riyadh        | RTC - Naif University |
| 93      | Crisis Management for Station Managers            | 16/09 - 20/09 | 5 Days   | Amman         | RTC                   |
| 94      | Managing an Airline Station                       | 16/09 - 20/09 | 5 Days   | Amman         | RTC                   |
| 95      | Total Quality Management                          | 16/09 - 20/09 | 5 Days   | Cairo         | RTC                   |
| 96      | Project Management                                | 17/09 - 20/09 | 4 Days   | Cairo         | RTC                   |
| 97      | Airline Re-Structuring (French)                   | 23/09 - 27/09 | 5 Days   | Tunis Courses | RTC                   |
| 98      | Aviation Legislation Module 10                    | 23/09 - 24/09 | 2 Days   | Amman         | RTC                   |
| 99      | Cargo Accident Prevention and Investigation       | 24/09 - 26/09 | 3 Days   | Cairo         | RTC                   |
| 100     | Aviation Security for Airlines (Cargo & Mail)     | 30/09 - 04/10 | 5 Days   | Amman         | RTC                   |
| October |   |               |          |               |                       |
| 101     | Airline GO Team Operations                        | 01/10 - 02/10 | 2 Days   | Amman         | RTC                   |

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| 102      | Modern Investigation Workshop  | 01/10 - 03/10 | 3 Days   | Cairo         | RTC                     |
| 103      | Aeronautical study and Risk Assessment for CAA and Airports staff        | 07/10 - 11/10 | 5 Days   | Cairo         | RTC                     |
| 104      | Air Crew Security Trainer  | 07/10 - 11/10 | 5 Days   | Amman         | RTC                     |
| 105      | Airline Corporate Models and Business Strategies                         | 07/10 - 11/10 | 5 Days   | Cairo         | RTC                     |
| 106      | IOSA Audit   | 07/10 - 11/10 | 5 Days   | Tunis Courses | RTC                     |
| 107      | Staff Retention  | 07/10 - 09/10 | 3 Days   | Amman         | RTC                     |
| 108      | Course Design and Development Training                                   | 14/10 - 18/10 | 5 Days   | Amman         | RTC                     |
| 109      | Dangerous Goods Regulations Course (CAT 6)                               | 14/10 - 18/10 | 5 Days   | Amman         | RTC                     |
| 110      | Senior Civil Aviation Management   | 14/10 - 18/10 | 5 Days   | Cairo         | RTC                     |
| 111      | Cost Accounting for Control and Decision Making                          | 15/10 - 18/10 | 4 Days   | Cairo         | RTC                     |
| 112      | Achieving Competitive Advantage and Profitability Through Sustainability | 21/10 - 22/10 | 2 Days   | Cairo         | RTC - McGill University |
| 113      | Fuel Tank Safety   | 21/10 - 22/10 | 2 Days   | Amman         | RTC - Joramco           |
| 114      | Aircraft Accident Investigation  | 28/10 - 01/11 | 5 Days   | Cairo         | RTC                     |
| 115      | International Negotiation Skills   | 30/10 - 01/11 | 3 Days   | Amman         | RTC                     |
| November |  |               |          |               |                         |



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| 116 | Ground Handling Agreements                   | 04/11 - 08/11 | 5 Days   | Amman    | RTC                   |
| 117 | Passenger Fares & Ticketing - Basic          | 04/11 - 08/11 | 5 Days   | Amman    | RTC                   |
| 118 | Principles of Air Transport Economics        | 04/11 - 08/11 | 5 Days   | Cairo    | RTC                   |
| 119 | Train the Trainers                           | 04/11 - 08/11 | 5 Days   | Amman    | RTC                   |
| 120 | Airside Safety Operations and Management     | 11/11 - 15/11 | 5 Days   | Cairo    | RTC                   |
| 121 | Dangerous Goods Regulations                  | 11/11 - 15/11 | 5 Days   | Amman    | RTC                   |
| 122 | Dangerous Goods Regulations Initial (CAT 03) | 11/11 - 15/11 | 5 Days   | Amman    | RTC                   |
| 123 | Finance for Non-Finance Managers             | 11/11 - 15/11 | 5 Days   | Amman    | RTC                   |
| 124 | Security Crisis Management                   | 11/11 - 15/11 | 5 Days   | Cairo    | RTC                   |
| 125 | Aviation Security Awareness                  | 13/11 - 14/11 | 2 Days   | Cairo    | RTC - Naif University |
| 126 | Airline Liability & Consumer's Rights        | 25/11 - 27/11 | 3 Days   | Amman    | RTC                   |
| 127 | Quality Management System                    | 25/11 - 28/11 | 4 Days   | Cairo    | RTC                   |
| 128 | SMS Train the Trainer                        | 25/11 - 29/11 | 5 Days   | Cairo    | RTC                   |
| 129 | Train The Trainer for Aviation Security      | 25/11 - 29/11 | 5 Days   | Amman    | RTC                   |